

**SANTA ANA DISTRICT OFFICE
FY 2015 LENDER RANKINGS
AS OF 11/30/14**



TOP 3 LENDERS

#1 U.S. BANK, N.A.
45
\$3,129,100

#2 JPMORGAN CHASE BANK, N.A.
35
\$4,574,300

#3 WELLS FARGO BANK, N.A.
30
\$13,519,700

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	U.S. BANK NATIONAL ASSOCIATION	45	\$3,129,100	\$69,536
2	JPMORGAN CHASE BANK NATL ASSOC	35	\$4,574,300	\$130,694
3	WELLS FARGO BANK NATL ASSOC	30	\$13,519,700	\$450,657
4	CELTIC BANK CORPORATION	9	\$7,104,300	\$789,367
5	COMPASS BANK	9	\$525,000	\$58,333
6	CALIFORNIA STATEWIDE CERT. DEV	7	\$6,753,000	\$964,714
7	CDC SMALL BUS. FINAN CORP	7	\$3,882,000	\$554,571
8	WILSHIRE BANK	7	\$1,213,000	\$173,286
9	PACIFIC W. CERT. DEVEL CORP	6	\$3,430,000	\$571,667
10	BANK OF THE WEST	5	\$7,075,500	\$1,415,100
11	COMMUNITY BANK	5	\$1,252,500	\$250,500
12	BUSINESS FINANCE CAPITAL	4	\$2,746,000	\$686,500
13	SOUTHLAND ECONOMIC DEVEL CORP	4	\$1,839,000	\$459,750
14	GBC INTERNATIONAL BANK	4	\$1,780,000	\$445,000
15	COMMERCE BK OF TEMECULA VALLEY	3	\$5,700,000	\$1,900,000
16	PLAZA BANK	3	\$3,959,800	\$1,319,933
17	CALIFORNIA UNITED BANK	3	\$3,150,000	\$1,050,000
18	MISSION VALLEY BANK	3	\$2,176,700	\$725,567
19	ENTERPRISE FUNDING CORPORATION	3	\$1,262,000	\$420,667
20	CAPITAL BANK	3	\$730,000	\$243,333
21	CDC SMALL BUS. FINAN CORP.	3	\$548,800	\$182,933
22	BANK OF AMERICA NATL ASSOC	3	\$130,000	\$43,333
23	PACIFIC MERCANTILE BANK	2	\$4,505,000	\$2,252,500
24	MORTGAGE CAP. DEVEL CORP	2	\$4,088,000	\$2,044,000
25	UNITED LABOR BANK A FED. SAVIN	2	\$3,186,000	\$1,593,000
26	ROYAL BUSINESS BANK	2	\$2,975,000	\$1,487,500
27	UNITI BANK	2	\$2,881,000	\$1,440,500
28	LANDMARK CERT. DEVEL CORP	2	\$2,856,000	\$1,428,000
29	FIRST CHOICE BANK	2	\$1,275,000	\$637,500
30	INDEPENDENCE BANK	2	\$1,130,000	\$565,000
31	PACIFIC CITY BANK	2	\$843,000	\$421,500
32	MUFG UNION BANK NATL ASSOC	2	\$832,800	\$416,400
33	BBCN BANK	2	\$694,000	\$347,000
34	OPEN BANK	2	\$651,000	\$325,500
35	SECURITY BANK OF CALIFORNIA	2	\$225,000	\$112,500
36	BRIDGE BANK NATL ASSOC	1	\$3,444,000	\$3,444,000
37	SEACOAST COMMERCE BANK	1	\$2,241,000	\$2,241,000
38	US METRO BANK	1	\$1,424,000	\$1,424,000
39	PACIFIC ENTERPRISE BANK	1	\$1,360,000	\$1,360,000
40	VIBRA BANK	1	\$1,334,000	\$1,334,000
41	TRADITION CAPITAL BANK	1	\$1,300,000	\$1,300,000
42	EAST WEST BANK	1	\$1,100,000	\$1,100,000
43	PACIFIC WESTERN BANK	1	\$987,000	\$987,000
44	PREMIER BUSINESS BANK	1	\$725,000	\$725,000
45	CALIFORNIA BANK & TRUST	1	\$700,000	\$700,000
46	TECHNOLOGY CU	1	\$695,000	\$695,000
47	CONESTOGA BANK	1	\$524,400	\$524,400

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	CTBC BANK CORP. (USA).	1	\$510,000	\$510,000
49	HANMI BANK	1	\$465,000	\$465,000
50	HANA SMALL BUS. LENDING INC.	1	\$370,000	\$370,000
51	COMMUNITY REINVESTMENT SMALL B	1	\$304,000	\$304,000
52	VALLEY ECONOMIC DEVEL CORP.	1	\$250,000	\$250,000
53	CITY NATIONAL BANK	1	\$150,000	\$150,000
54	KINECTA FCU	1	\$120,000	\$120,000
55	COMMERCEWEST BANK	1	\$100,000	\$100,000
56	PROAMERICA BANK	1	\$80,000	\$80,000
57	INTERNATL CITY BANK NATL ASSOC	1	\$68,500	\$68,500
58	PACIFIC PREMIER BANK	1	\$50,000	\$50,000
	<i>TOTALS:</i>	<i>250</i>	<i>\$120,924,400</i>	<i>\$483,698</i>